



**ORANGE & GREEN LINE PROJECT  
RESPONSES TO QUERIES RAISED SUBSEQUENT TO THE  
PRE-BID MEETING HELD ON JUNE 03, 2021**

**SINDH INFRASTRUCTURE DEVELOPMENT COMPANY LIMITED (SIDCL)**

**GOVERNMENT OF PAKISTAN**



**RESPONSES TO BIDDERS' QUERIES  
IN RELATION TO THE**

**HIRING OF FUND MANAGER  
FOR**

**FUND MANAGEMENT SERVICES FOR THE BUS RAPID TRANSIT SYSTEM OF  
THE ORANGE AND GREEN LINES**

**ISSUED ON: 11<sup>TH</sup> JUNE 2021**



ORANGE & GREEN LINE PROJECT  
RESPONSES TO QUERIES RAISED SUBSEQUENT TO THE  
PRE-BID MEETING HELD ON JUNE 03, 2021

NO. SIDCL/GM/OPS/2021/9284  
DATED 11<sup>TH</sup> JUNE, 2021

**SUBJECT: HIRING OF FUND MANAGER FOR FUND MANAGEMENT SERVICES FOR THE BUS RAPID TRANSIT SYSTEM OF THE ORANGE AND GREEN LINES TS-452355E, ADVERTISED ON 27<sup>TH</sup> MAY 2020.**

THE PRE-BID MEETING FOR THE SUBJECT PROJECT WAS HELD ON 3<sup>RD</sup> JUNE 2021 AT 2:00 PM IN THE COMMITTEE ROOM OF SIDCL, KARACHI.

THE QUESTIONS/QUIRIES WERE RECORDED / OBTAINED IN WRITING, AND RESPONDED-TO WITH APPROVAL OF THE PROCUREMENT COMMITTEE OF THE BOD.

THIS DOCUMENT IS ISSUED IN CONJUNCTION WITH THE ADDENDA-1 ALREADY AVAILABLE ON AUTHORITY'S WEBSITE.

---

ISSUED WITH APPROVAL OF THE COMPETENT AUTHORITY,  
SINDH INFRASTRUCTURE DEVELOPMENT COMPANY LIMITED



### IMPORTANT NOTICE / DISCLAIMER

---

This ‘**RESPONSE TO BIDDERS’ QUERIES DOCUMENT**’ (this “**Response Document**”) is further to the ‘REQUEST FOR PROPOSAL’ (consisting of the Part I – Instructions to Bidders (“**ITB**”), Part II – Green Line Fund Management Agreement and Part III – Orange Line – Fund Management Agreement (“**Draft Agreements**”) issued on May 28, 2021 (collectively the “**RFP Documents**”) and the various queries received from the prospective bidders in respect of the bidding process relating to the Hiring of Fund Manager for Fund Management Services for the Bus Rapid Transit System of the Orange and Green Lines (the “**Projects**”). This Response Document is being circulated by the Sindh Infrastructure Development Company Limited (the “**Employer**”), solely for use by the recipients in preparing and submitting their Bids for participation in the competitive bidding process in relation to the Projects. Upon signing of the Fund Management Agreements for the Projects, the Fund Management Agreements will be the final and binding document and any responses set out in this Response Document will not have any effect or be sued for interpretation.

*Unless expressly specified otherwise, all capitalized terms used herein shall bear the meaning ascribed thereto in the RFP Documents.*

This Response Document is not an agreement; its sole purpose is to provide interested parties with information that may be useful to them in making their offers (bids/proposals) pursuant to the RFP Documents. The RFP Documents and this Response Document includes statements, which reflect various assumptions and assessments arrived at by the Employer in relation to the Projects. Such assumptions, assessments and statements do not purport to contain all the information that each Bidder may require. This Response Document may not be appropriate for all persons, and it is not possible for the Employer, its employees or advisors to consider the investment objectives, financial situation and particular needs of each party, that relies on, reads or uses this Response Document.

Neither the Employer nor its employees, personnel, agents, consultants, advisors and contractors etc., make any representation (express or implied) as to the accuracy or completeness of the information contained herein, or in any other document made available to any person in connection with the tender process for the Projects and the same shall have no liability for this Response Document or for any other written or oral communication transmitted to the recipient in the course of the recipient’s evaluation of the Projects. Neither these entities nor their employees, personnel, agents, consultants, advisors and contractors etc., will be liable in any manner whatsoever to reimburse or compensate the recipient for any costs, fees, damages or expenses incurred by the recipient in evaluating or acting upon this Response Document or otherwise in connection with the Projects.

The assumptions, assessments, statements and information contained in the RFP Documents, may not be complete, accurate, adequate or correct for the purposes of Bidders. The Employer or any of its advisors has no liability for any statements, opinions or information provided in the RFP Documents. Each Bidder should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and



**ORANGE & GREEN LINE PROJECT  
RESPONSES TO QUERIES RAISED SUBSEQUENT TO THE  
PRE-BID MEETING HELD ON JUNE 03, 2021**

completeness of the assumptions, assessments, statements and information contained in the RFP Documents. The Bidders are required to undertake their independent assessment and to seek independent professional advice on any or all aspects of the RFP Documents. No decision should be based solely on the basis of the information provided by the RFP Documents and this Response Document.

Employer expressly disavow any obligation or duty (whether in contract, tort or otherwise) to any Bidder. No Bidder is entitled to rely on Employer's involvement in the preparation of this Response Document or in the solicitation process as a basis for preparing the Bid or developing the Projects.

**IMPORTANT NOTE:**

Prospective Bidders are hereby apprised that the Employer shall not entertain any queries Ten (10) days prior to the submission of bids. The Employer reserves the right not to respond to any further query similar in nature to that of already responded to in this document.



**RESPONSES TO PROSPECTIVE BIDDERS' QUERIES**

SR. NO.	QUERY	SIDCL'S RESPONSE
1.	What is the average ticket size that will be purchased through TOM/TVM/Machines? What is the min ticket size? Max ticket size? Along with Peak Hours on weekdays and weekend.	The Project is structured on a fixed service fee basis where the Fund Manager is insulated from the risk of ticket sales. Regardless ridership estimates are 150,000 passengers/day with ticket prices ranging from PKR 15-55 (determined based on the distance travelled).
2.	What is the estimated number of transactions from each of the machines i.e HHM/TOM/TVM? Expected segregation on the number of transactions on each channel. Also expected number of split on	Currently there is not enough clarity on the split between payment channels. However phased digitization over the contract period is expected.
3.	What can be purchased from the TOM/TVM? Cash based single trip, cash based return ticket, daily/weekly/monthly tickets (cash based and contactless card)	One-way/Two-way tickets along with contactless cards and their top ups can be purchased from TOM.  The TVM provides all the services except for the issuance of a contactless card (that are issued at TOM).
4.	How does the Contactless Card work?  From where can it be purchased?  Who will issue the card, top up will be through contactless POS or will this be just a top up on the card?	Contactless smart Card (CSC) belongs only to the fare collection system (closed loop). The passenger purchases the CSC from the vending machine and ticket sales office (at all stations). CSC will be issued by ticket sales office located at each station through Facility Management Firm. Top-up channels are the system vending machines. Passenger will pay by cash or by bank card.



**ORANGE & GREEN LINE PROJECT  
RESPONSES TO QUERIES RAISED SUBSEQUENT TO THE  
PRE-BID MEETING HELD ON JUNE 03, 2021**

SR. NO.	QUERY	SIDCL'S RESPONSE
5.	<p>How many TVMs, TOMs are installed at each bus station at present? What is the estimated number of machines that will be required by the employer? We are clear on the number of locations but do not know the quantum in totality.</p>	<p>Each Bus Station has one (1) TVM and one (1) TOM and the same have already been installed by SIDCL.</p>
6.	<p>Where to handheld machines (HHM) come into play? Where will they be placed? At TOM or will they be mobile throughout the station? Who is providing these machines and what is the purpose of HHM in this case?</p>	<p>HHM will be mobile throughout the Bus Stations, especially near the passenger landing platform. In case there is a system failure, HHM will be relied on. SIDCL will provide the HHM.</p>
7.	<p>What functionality is required for back-office system apart from reporting?  What processes will be digitalized through IITS and will any reflection of any of these processes be required on back-office system?</p>	<p>The Fund Manager shall interface with the IITS System following integration with the IITS System (as per the IITS Integration Instructions) in accordance with Section 2.8.1 of the Draft Agreements.</p> <p>In addition to the reporting requirements, the Fund Manager needs to provide the interface allowing the passengers to top up their CSC or mobile application products, using the Fund Manager's gate way, or directly using the different types of PoS (attended and unattended PoS).</p> <p>The Fund Manager is required to digitize the revenue side (entire ticket sales process) as well as the payments side (to the relevant Project Contractors) of the system.</p> <p>The Fund Manager is required to ensure that it provides an interface to the Employer to issue payment instructions to the Fund Manager for payments to the relevant Project Contractors, view up to date</p>



**ORANGE & GREEN LINE PROJECT  
RESPONSES TO QUERIES RAISED SUBSEQUENT TO THE  
PRE-BID MEETING HELD ON JUNE 03, 2021**

SR. NO.	QUERY	SIDCL'S RESPONSE
		periodic cash positions and reports as and when required. Such interface must be completely digital and minimize manual interplay.
8.	With Whom Fund Manager will be sharing data reports? please also mentioned field required for data reporting.	Fund Manager will be sharing data reports with SIDCL/the Employer.  Please provide more clarity on the query regarding field for data reporting.
9.	Does SIDCL require separate web portal to allow purchase of tickets?  How will ticketing work from the website, pre-purchase before travelling?  Option to be given on SIDCL website only or are there any other plans?	SIDCL/the Employer requires multiple ticket purchase options including digital wallets, SIDCL website and online banking portals, etc. A web portal will be developed by SIDCL (through its IITS operator) for the purchase of tickets.  The Fund Manager is required to provide the payment gateway including all interfaces to make it possible for the passenger to use their bank card credentials to top up the selected amount. Once the amount is approved by the issuing bank, the gateway shall direct to confirm to SIDCL website (fare collection system) where further steps are internally set out).
10.	Please clarify what is <b>AFC CCH</b> system?	The Central Clearing House System (CCH) is the central system of the AFC system which will managed by SIDCL/ the Employer. The Fund Manager will communicate with/provide the CCH with daily reports (e.g., E-Statement, MT940 Report), and the payment gate way and SIDCL website will be managed at the CCH level.
11.	Please specify requirements for mobile app.	The mobile app is to be developed by the IITS operator (engaged by SIDCL/the Employer for the Projects).



**ORANGE & GREEN LINE PROJECT  
RESPONSES TO QUERIES RAISED SUBSEQUENT TO THE  
PRE-BID MEETING HELD ON JUNE 03, 2021**

SR. NO.	QUERY	SIDCL'S RESPONSE
	<p>Is the fund manager expected to develop a new app altogether? If yes, what all must be included in the app?</p> <p>If no, what exactly is required from fund manager on the existing bank app?</p> <p>Is there a separate app for BRTS where in app APIs may need to be connected?</p>	<p>The Fund Manager is required to be integrated with the app. Transactions (for ticket sales) occurring via the app need to be recorded, processed and reported by the Fund Manager.</p> <p>The interface between the APP/Website and the Fund Manager's system to be developed by the Fund Manager with support of SIDCL and its relevant Projects contractor.</p>
12.	<p>What reports must be made available for SIDCL?</p>	<p>The following are required to be reported by the Fund Manager:</p> <ol style="list-style-type: none"> <li>1. Reports (i.e., daily paperless reports, on demand reports and reconciliation reports) on reconciliation (including any discrepancies) of ticket sales with the AFC system must be made available in conformity with the Employer's instructions as provided in Schedule A (<i>Scope of Work</i>) to the Fund Management Agreement.</li> <li>2. Report on the breakdown of revenue collection between Orange and Green Line Projects respectively.</li> <li>3. Report on the periodic cash positions in the Collection Account (at the end of each operating day) to assess funding surplus or shortfall against stipulated payments to the relevant Project Contractors.</li> <li>4. To mitigate any discrepancy or non-compliance regarding KPIs, the Fund Manager must take corrective action and furnish a report on said corrective action for the Employer and</li> </ol>





**ORANGE & GREEN LINE PROJECT  
RESPONSES TO QUERIES RAISED SUBSEQUENT TO THE  
PRE-BID MEETING HELD ON JUNE 03, 2021**

SR. NO.	QUERY	SIDCL'S RESPONSE
		<p>its Independent Expert (required as per Section 2.15.5 of the Fund Management Agreement).</p> <p>5. Report on any accidents or circumstances which cause damage to property (owned by the Employer or otherwise) (required as per Section 20.3 of the of the Fund Management Agreement).</p>
13.	For monitoring minimum cash levels and triggers/ notifications for cash pick up, is there a need to have an integrated reporting system between fund manager, security service provider and SIDCL?	<p>Please refer to Section 6.2.2 of the Fund Management Agreement whereby, Minimum Cash Balance must be replenished daily during cash collection. In case Minimum Cash Balance fall short during Bus Operations, Facilities Manager shall contact/coordinate with the Fund Manager for change needed (with a copy of such Notice to the Employer) through email.</p> <p>The Minimum Cash Balance Procedure has been further detailed in Section 3 (<i>Availability of Minimum Cash Balance</i>) of Schedule A (<i>Scope of Work</i>) of the Fund Management Agreement.</p>
14.	Is the integration document available for such reporting structure developed at IITS? If yes, please share for evaluation	<ol style="list-style-type: none"> <li>1. The Fund Manager's scope to integrate with TVM-Ticket Vending machine (unattended POS) with TOM-Ticket Office Machine (attended POS) with HHM-Handheld machine (Embedded PoS) (final Handheld model to be decided, but it will be Android device where the Fund Manager may provide its own App to be integrated within SIDCL APP).</li> <li>2. The Fund Manager to integrate with the Mobile APP and Website.</li> </ol>



**ORANGE & GREEN LINE PROJECT  
RESPONSES TO QUERIES RAISED SUBSEQUENT TO THE  
PRE-BID MEETING HELD ON JUNE 03, 2021**

SR. NO.	QUERY	SIDCL'S RESPONSE
		<p>3. The Fund Manager will provide the unattended PoS which will be embedded in the TVM and the Fund Manager will be responsible to maintain the PoS.</p> <p>4. All communications between PoS and the Fund Manager should be managed/handled by the Fund Manager.</p> <p>5. The integration instructions have been in provided in Schedule A (<i>Scope of Work</i>) of the Draft Agreements.</p>
15.	Is there a minimum technical qualifying score? Selection is on lowest fee basis but for technical qualification is there a criterion. Will the final marking be on a weightage basis?	Please refer to Appendix A of the Addendum No.1.
16.	What is the contract validity period? Is it extendable? The contract mentions a 10-year period, should the consideration be made along those lines?	Subject to a Transition Period (as may be agreed between the Parties) upon expiry or termination (see section 9.7.1 of the Fund Management Agreement), the Term of the Fund Management Agreement is from signing till the tenth (10) anniversary of the Commencement Date and issuance of the Release Certificate (see definition of "Performance End Date" in the Fund Management Agreement).
17.	Who will be performing audit? Internal or External audit team and what kind assistance is requested from Fund Manager.	The Projects are prominent public transport projects in Karachi and may be subject to review. Both internal and external audit teams may be involved. Assistance will be primarily required for transaction reconciliation and payments to Project Contractors, However the Fund Manager would be expected to cooperate with any and all audit requests made by the Employer regarding the Projects.



**ORANGE & GREEN LINE PROJECT  
RESPONSES TO QUERIES RAISED SUBSEQUENT TO THE  
PRE-BID MEETING HELD ON JUNE 03, 2021**

SR. NO.	QUERY	SIDCL'S RESPONSE
18.	How exactly will the payment be made to project contractors? Front end portal or integrated H2H based ERP initiated STP transaction?	The payment mechanism is required to be a H2H based ERP initiated STP transaction.
19.	Please specify the time frame as well as preferred payment mechanism to contractors	Please refer to Section 4.4 of Schedule A ( <i>Scope of Work</i> ) of the Fund Management Agreement wherein it has been clarified that payments must be made by way of bank transfer or bank cheques in the designated bank accounts of the Project Contractors in such sums and on such date and time as specified in the instructions issued by the Employer.
20.	What is the payment cycle? Will the same funds be utilized which are collected or additional funds be injected to complete payments?	Please refer to Section 4.4 of Schedule A ( <i>Scope of Work</i> ) of the Fund Management Agreement, in the event the account balance in the Collection Account is insufficient for the transfer(s)/ payment to the relevant Project Contractors, the Fund Manager shall notify the same to the Employer within one (1) hour of receiving the payment instructions from the Employer. The Employer will have the option to, <i>inter alia</i> , arrange and deposit funds in the Collection Account for payments to the relevant Project Contractors.
21.	In case of payments, overdraft is requested, do we have an approximation of overdraft required? Or is the expectation to utilize OD like a running finance facility?	There are various Project Contractors that are being engaged for the Projects and payment structures are varied under each of the contracts, therefore, an estimate amount cannot be extrapolated until the relevant procurements are completed and sums payable are finalised. However, the Overdraft Facility must be flexible to meet the operational requirements of the Project.
22.	Are any documentations required for subcontractor? RFP is silent on this matter, need clarification please	Please refer to ITB 9.4 of the RFP Document whereby the Fund Manager cannot subcontract the Fund Management Services except for subcontracting the security services for cash collection and the Bidder shall give details of the name and nationality of the proposed Sub-Contractors.



**ORANGE & GREEN LINE PROJECT  
RESPONSES TO QUERIES RAISED SUBSEQUENT TO THE  
PRE-BID MEETING HELD ON JUNE 03, 2021**

SR. NO.	QUERY	SIDCL'S RESPONSE
23.	if the subcontractor is part of submission from more than 1 bidder, this will not lead to disqualification. Please confirm this understanding	Please refer to ITB 9.4 of the RFP Document whereby Bidders are free to list more than one Sub-Contractor. Subject to the conflict-of-interest requirements under the RFP Documents, if any Sub-Contractor is listed by more than one Bidder in its respective Bid, this will not be grounds for disqualification/ rejection of such Bid.
24.	What exactly is meant by SMS login integration? What services are required from the Fund Manager regarding SMS service? What will the employer use the SMS services for?	SMS login integration is not related to the Fund Management Services directly. However, there may be need for 3D payment verification. SMS is one of the tools which can be used for payment verification.
25.	It is stated that current cash management services/contracts of > PKR 1 billion per annum must be evidenced by confirmation from such clients. What sort of confirmation would suffice? What sort of confirmation is required from the client currently availing services?	Letter evidencing satisfactory performance pursuant to a cash management services/contract of value exceeding PKR 1 billion per annum from the relevant client is required to be submitted.
26.	Should the volume of projects include collection mandates only or should this include payment mandates as well for consideration since this is also a part of the requirement of the mandate	As mentioned in the evaluation criteria, cash collection is a major component for the Fund Manager, therefore volume of cash collected through physical as well as digital channels should be provided.
27.	Can bid security be a PO with the guarantee draft countersigned as confirmation for pay order?	Not agreed. As per ITB 13 of the RFP Document, the Bid Security shall be an irrevocable, bank guarantee in the form attached as Bidding Form F3.



**ORANGE & GREEN LINE PROJECT  
RESPONSES TO QUERIES RAISED SUBSEQUENT TO THE  
PRE-BID MEETING HELD ON JUNE 03, 2021**

SR. NO.	QUERY	SIDCL'S RESPONSE															
28.	Bidding forms to be provided on Stamp paper or letter head? Where the RFP is silent, forms should be on letter head?	<p>The following information can be found on page 43 of the RFP. If clarity is required with respect to any particular document/requirement the same may be raised as a separate query.</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="background-color: #D3D3D3;">No.</th> <th style="background-color: #D3D3D3;">NAME</th> <th style="background-color: #D3D3D3;">REQUIREMENTS<sup>1</sup></th> </tr> </thead> <tbody> <tr> <td colspan="3" style="text-align: center; background-color: #D3D3D3;"><b>LOCAL BIDDER</b></td> </tr> <tr> <td style="text-align: center;">1.</td> <td style="text-align: center;">LETTER OF TECHNICAL PROPOSAL AND LETTER OF FINANCIAL PROPOSAL</td> <td>To be dated, signed by the Authorised Representative, duly witnessed, and duly stamped (PKR 100/-).</td> </tr> <tr> <td style="text-align: center;">2.</td> <td style="text-align: center;">FORM OF BID SECURITY</td> <td>To be dated, signed by an Authorised Representative and duly stamped (PKR 500/-).</td> </tr> <tr> <td style="text-align: center;">3.</td> <td style="text-align: center;">POWER OF ATTORNEY</td> <td>To be dated; witnessed; notarized; duly stamped (PKR 1000/-); signed by an Authorised Representative; and in</td> </tr> </tbody> </table>	No.	NAME	REQUIREMENTS <sup>1</sup>	<b>LOCAL BIDDER</b>			1.	LETTER OF TECHNICAL PROPOSAL AND LETTER OF FINANCIAL PROPOSAL	To be dated, signed by the Authorised Representative, duly witnessed, and duly stamped (PKR 100/-).	2.	FORM OF BID SECURITY	To be dated, signed by an Authorised Representative and duly stamped (PKR 500/-).	3.	POWER OF ATTORNEY	To be dated; witnessed; notarized; duly stamped (PKR 1000/-); signed by an Authorised Representative; and in
No.	NAME	REQUIREMENTS <sup>1</sup>															
<b>LOCAL BIDDER</b>																	
1.	LETTER OF TECHNICAL PROPOSAL AND LETTER OF FINANCIAL PROPOSAL	To be dated, signed by the Authorised Representative, duly witnessed, and duly stamped (PKR 100/-).															
2.	FORM OF BID SECURITY	To be dated, signed by an Authorised Representative and duly stamped (PKR 500/-).															
3.	POWER OF ATTORNEY	To be dated; witnessed; notarized; duly stamped (PKR 1000/-); signed by an Authorised Representative; and in															

<sup>1</sup> Under the Laws of Pakistan (Qanun-e-Shahdat, 1984), the minimum witnessing requirement mandates the presence of either two males, or one male and two females to witness, for all instances of witnessing in financial matters.



**ORANGE & GREEN LINE PROJECT  
RESPONSES TO QUERIES RAISED SUBSEQUENT TO THE  
PRE-BID MEETING HELD ON JUNE 03, 2021**

SR. NO.	QUERY	SIDCL'S RESPONSE	
			the language as required under the ITB.
		4.	AFFIDAVIT To be dated; witnessed; notarized; duly stamped (PKR 100/-); signed by Authorised Representative; and in the language as required under the ITB.
29.	Is a single flat service fee expected from fund manager or is the employer looking for a percentage based/ per transaction based fee? The forms do not specify any detail on the matter.	A single flat Service Fee (including all costs and profit margins) is expected from the Bidder (see Bidding Form F2 of the RFP Document).	
30.	Also no segregation of pricing has been mentioned. Should this be treated as a silent requirement where bidder can propose segmented pricing for each case	There is no requirement to provide a breakdown of the Service Fee.	
31.	Also is the pricing required keeping in view a 10-year contract which may be subject to economic indicator variations such as interest rates and inflation or a per annum fee structure required. Need clarity	As stated in Schedule B (Payment Schedule) of the Fund Manager Agreement, the Service Fee shall be indexed in accordance to the CPI.	
32.	From an approach and methodology perspective, is the employer expecting an implementation plan for each of the avenues with associated timelines? Further drill down details will be required on the expectation of the client	Please refer to Section 2.3 ( <i>Implementation Plan</i> ) of the Fund Management Agreement that sets out the requirements for submission of an Implementation Plan that, <i>inter alia</i> , accounts for coordination with other Project Contractors in setting timelines for performance of the Services and all relevant information in relation to the anticipated performance of the Services.	
33.	For TVM cash tray, is the expectation that fund manager will have the key to it since there is no mention of dual custodianship. Also,	The Fund Manager shall be granted access to the TVM cash trays/box via keys. As per Section 2.2 of Schedule A ( <i>Scope of Work</i> ) to the Fund Management Agreement, a two-man rule will be	



**ORANGE & GREEN LINE PROJECT  
RESPONSES TO QUERIES RAISED SUBSEQUENT TO THE  
PRE-BID MEETING HELD ON JUNE 03, 2021**

SR. NO.	QUERY	SIDCL'S RESPONSE
	the tray will not be removed from the premises for cash extraction, please correct our understanding	employed to ensure security of the TVM. On each notification day end during the Services Period, representatives of the Facilities Manager and the Fund Manager will unlock the TVM and the Fund Manager will collect the cash box in accordance with the procedure laid out in Section 2.3 ( <i>Collection Procedure</i> ).
34.	For TVM cash tray, there will be a max capacity of the tray to hold cash, how will employer confirm the urgent need to collect funds through IITS?	As stated in Section 2.2 of Schedule A (Scope of Work) to the Fund Management Agreement, " <i>The cash received at the TVMs shall be collected by the Fund Manager upon notification by the AFC system</i> ". Once the cash box is full, AFC will notify the Fund Manager to collect the cash.
35.	Minimum cash balance will be in custody of facilitation manager? And will this be set off at the time of collecting cash from premises so that net amount is deposited on T+1?	As stated in Section 3.1 of Schedule A (Scope of Work) to the Fund Management Agreement, the minimum cash balance for first day of operations will be funded by the Fund Manager. Cash collection at the end of the first day of operations would be utilized to offset minimum cash balance fronted by the Fund Manager. First day's cash deposit by the Fund Manager into the Collection Account would be net-off the minimum cash balance fronted at the start of the first day of operations.
36.	Pickup time has been set at 11pm for all stations, is it the expectation that fund manager will deploy 30 vans to collect simultaneously?	Cash will be collected from a dedicated corridor, where the Bus Stations are (on average) 800 meter apart and there will be no intervention from traffic. Therefore, Fund Manager may assess the number of vans that should be deployed by the Fund Manager to meet the 11pm commencement time frame.
37.	TVM will not need minimum cash balance, confirm our understanding as they will not be dispensing change.	TVMs will be dispensing change. As stated in Section 3.2 of Schedule A ( <i>Scope of Work</i> ) to the Fund Management Agreement, 30% of the change will be apportioned to TVMs.



**ORANGE & GREEN LINE PROJECT  
RESPONSES TO QUERIES RAISED SUBSEQUENT TO THE  
PRE-BID MEETING HELD ON JUNE 03, 2021**

SR. NO.	QUERY	SIDCL'S RESPONSE
38.	Fund manager to fund the min balance on day 1, what if the collection on day one is not enough to settle?	If the collection is not sufficient on first day of operations, it can be settled the following day, since providing minimum cash balance is a daily activity for the Fund Manager.
39.	Will any system access be provided to fund manager to monitor situation on cash position?	There is no system in place for Fund Manager to monitor the cash position at Bus Stations, however, the Facilities Manager will work closely to inform the Fund Manager on the minimum cash balance required.
40.	ITB 3.2(b) mentions possibility of repatriation. Is the fund manager expected to initiate payments cross-border in any case? If yes, will need details for evaluation purposes and will need to know the destination of the payments under such scenario	ITB 3.2(b) refers to advice which may be sought by the Bidder, at its own cost, in relation to various matters as may be applicable in preparation of the Bid.  The scope of work for Fund Manager does not envisage any payment across border.
41.	Who will be arranging site visits at the project for BAFL team to conduct? Please provide contact detail	Bidders are requested to contact the following for arranging site visits: Name: Colonel Zaid – Manager Phone: 0333-3980142
42.	Does Centralized Clearing House (CCH) refer to NIFT (for paper based instrument clearing) or RTGS system PRISM for electronic clearing? Please clarify and confirm the purpose of utilizing either	CCH is the system provided by SIDCL contractors.
43.	Need in-depth detail on Section 8 of the scope	IITS operators scope is as follows:  1. Integrating POS device: a. Mechanically b. Electronically c. by means of software into the TVM device 2. Fund Manager's scope:





**ORANGE & GREEN LINE PROJECT  
RESPONSES TO QUERIES RAISED SUBSEQUENT TO THE  
PRE-BID MEETING HELD ON JUNE 03, 2021**

SR. NO.	QUERY	SIDCL'S RESPONSE
		<ul style="list-style-type: none"> <li>a. Providing a suitable unattended POS device</li> <li>b. Delivering Software interface document for integration</li> <li>c. Participating integration process</li> </ul>
44.	What is the expected holding period in account before payments are made? Is there a regular payment period to contractors/ employees of employers?	Subject to the payment terms under the relevant Project contracts, payments are expected to be made in the following month, at around the 10 <sup>th</sup> to the relevant Project Contractors upon issuance of Employer instructions to the Fund Manager.
45.	Will the funds be expected to move to National Bank of Pakistan (core relationship for GoS related mandate) at any given point in time?	No, SIDCL may proceed as per competitive bidding process which has been floated as per PPRA to select a Fund Manager for the Projects.
46.	<p>IITS Integration:</p> <p>It is stated that the fund manager is simply required to integrate with IITS system. Please clarify if this integration will cover TVM and TOM or if separate integration efforts will be required for these. Besides this, it is our understanding that the fund manager is only responsible for integrating with the system and any front-end development i.e UI/UX will be undertaken by SIDCL. Please confirm if our understanding is correct.</p> <p>We would further like to know if any specification document is available. If not, is it the responsibility of the fund manager to provide the required specification document and share it with your technical team.</p>	Please see response to query no. 14 above.



**ORANGE & GREEN LINE PROJECT  
RESPONSES TO QUERIES RAISED SUBSEQUENT TO THE  
PRE-BID MEETING HELD ON JUNE 03, 2021**

<b>SR. NO.</b>	<b>QUERY</b>	<b>SIDCL'S RESPONSE</b>
47.	<p><u>Timeline for Integration:</u> It is stated in the RFP that the development timeline for integration with IITS systems is NTP + 60 days. In our experience, the integration, which is required across multiple platforms, will take longer than the stated timeline. We aim to deliver the required as per the timelines stated above, however, it is our humble request to please re-evaluate the provided timelines and extend it to at least 90 days.</p>	<p>Not Agreed. However, please note that if required the Employer may, during the Term of the contract: (i) defer and/or waive any of the Mobilization Period Requirements (including integration with the IITS System); and/or (ii) extend the Scheduled Commencement Date in accordance with Section 4.4 (<i>Waiver and/or Deferral of Mobilization Period Requirements and Extension of Scheduled Commencement Date</i>).</p>