



**SINDH INFRASTRUCTURE DEVELOPMENT COMPANY LIMITED**  
**MINISTRY OF PLANNING, DEVELOPMENT AND SPECIAL INITIATIVES**  
**GOVERNMENT OF PAKISTAN**  
**6<sup>TH</sup> FLOOR, EXTENSION BLOCK, BAHRIA COMPLEX IV, KARACHI**  
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SIDCL/COO/OPS/2020/8187

Dated: 4<sup>th</sup> December, 2020

**SUBJECT: MINUTES OF THE PRE-BID MEETING / ADDENDA 1**

**PROJECT: HIRING OF TECHNICAL, FINANCIAL AND LEGAL CONSULTANTS FOR PROVISION OF CONSULTANCY SERVICES FOR OPERATIONALIZING GREEN & ORANGE LINES BUS RAPID TRANSIT SYSTEMS.**

Pre-bid meeting was held on 26<sup>th</sup> November, 2020 in the SIDCL's Committee Room at 02:30 p.m on above stated project. List of participants is attached as Annex-A.

2. The meeting started with the recitation of holy verses from Al-Quran by Chief Operating Officer (COO), SIDCL.

3. JV of Exponent Engineers, Earnest & Young and HaiderMota & Co.; KPMG; and JV of Blic and DCC asked the following questions. The questions/queries were recorded / obtained in writing, and responded-to accordingly as below in juxtaposition.

S. No.	RFP Reference	Comment	SIDCL's response
1	Section 4: <b>Submission of Proposals:</b> Submission Date of Proposal is 11 <sup>th</sup> December, 2020.	It is requested to increase the bid submission time by 10 days.	Agreed partially. 7 days extension allowed till 18 <sup>th</sup> December, 2020.
2	Data Sheet – ITA 8.2: The consultant shall deposit <b>Performance Security</b> of five percent (5%) of Bid price.	It is requested to reduce the Performance Security to 2%.	Agreed Partially. Performance Security has been reduced to 3%.
3	Schedule 3 - <b>Project Timelines</b> : 120 days have been stipulated in Schedule to complete deliverables excluding Output 5.	It is requested to increase Project Timelines to 6 months since it will not be possible to complete all procurements in 4 months.	Agreed Partially. Excluding output 5, project timelines will now be 5 months i.e. one month extension.
4	Data Sheet – ITA 6.5 & 6.8: Profile of the consultant: <b>“Provided Transaction Advisory services on large scale infrastructure projects undertaken in Pakistan or abroad, with project cost in the range of PKR</b>	Following are the queries:  1. Considering the requirements stated above,	Not Agreed.

	<p>3 to 5bn or above in which Letter of Awards has been issued or Concession Signing taken place. Services provided includes feasibility study, transaction structuring, procurement management, etc.”</p>	<p>please confirm that the applicable credentials require public sector advisory by the advisor i.e. Transaction Advisory Services to public sector entities.</p> <p>2. Additionally, considering that the project for which RFP has been launched pertains to the transport sector, we suggest streamlining the criteria to include projects only related to road and transport sector.</p> <p>We also suggest awarding more marks to projects undertaken locally by advisors since they would be able to better understand local sector dynamics and transfer local sector knowledge onto this project.</p>	
5	<p>Data Sheet – ITA 6.5 &amp; 6.8: <b>Project Team:</b></p>	<p>Following are the queries:</p> <p>1. Please confirm that the personnel proposed for undertaking this Project should be present locally/available to SIDCL throughout the duration of this Project.</p>	<p>The Consultants are advised to phase their key inputs, including human resource, to deliver the required TORs. The input, especially of the team leader, whether local or international, has to be balanced vis-à-vis task requirements. During critical operational requirements, the consultants shall be</p>

		<p>if international experts have to be engaged throughout the assignment or they may be involved in phases. Often, international experienced consultants are used to bid for the Project, but are not engaged for the entire duration of the assignment.</p>	<p>required physical presence in Karachi for optimal duration.</p> <p>As above.</p>
6	Output 1.3: Procurement of Traffic Signals BRT Corridor along with installation & commissioning		<p>This output has been curtailed to the extent of coordination, integration and transport planning only. Procurement of Priority Signals and Designing is already part of IITS (Package-B), advertised on 7<sup>th</sup> November, 2020.</p> <p>To avoid duplication with the already advertised NIT (IITS Package-B), the selected consultants will be providing interface and design integration for optimal operational schedules and traffic management.</p>

7. Meeting ended with a vote of thanks to and from Chair.


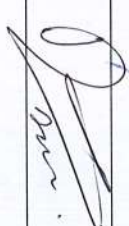


Company Secretary

GOVERNMENT OF PAKISTAN  
MINISTRY OF PLANNING, DEVELOPMENT & SPECIAL INITIATIVES  
SINDH INFRASTRUCTURE DEVELOPMENT COMPANY LTD (Former KIDCL)

SUBJECT: Consultancy Services for Green and Orange line BRTS project in Karachi  
VENUE: Board Room, SIDCL Head Office, Karachi

ATTENDANCE SHEET 26-11-2020 (02:30 PM)

Sr. No.	Representative Name	Company Name	Designation	Email Address	Contact No.	Signature
1	Mr. Bilal Ahmed Memon	SIDCL	Chief Operating Officer			
2	Mr. Khadim Hussain Mirani		Chief Financial Officer			
3	Mr. Abdul Aziz		Sr. Manager Bus Ops and ITS			
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ATTENDANCE SHEET 26-11-2020 (02:30 PM)

Sr. No.	Company Name	Representative Name	Designation	Email Address	Contact No.	Signature
1	Haidemota Sp Co.	Fakhruddin	Associate	fakhruddin.ahiyg@hmc.co.pk	0332-8225352	
2	EXPONENT ENGINEERS LTD (PVT.)	MUBASHIR IMAM	PRINCIPAL TRANSPORT PLANNER	-	0300-2461630	
3	KPML	MIR MASEED ALI	SENIOR MANAGER	Mmaseed, Ali@kpmk.com	03320807329	
4	BILCITV DCC	SOHAIL AHMED	CTO	skhan_98@yahoo.com	03332137287	
5	BLE JV DCC	Saif ul Ahmed	Sr. Manager	ahmedsaifid@qwal.com	0333-2287282	
6	Ed Ford Rhodes	Niaz Ahmad	Ex. Manager	ahmad.niaz@edf.com	0594588859	
7	Ed Ford Rhodes	Reza Haq	Manager	reza.ahmed@edf.com	03462222	