

SINDH INFRASTRUCTURE DEVELOPMENT COMPANY LIMITED MINISTRY OF PLANNING, DEVELOPMENT AND SPECIAL INITIATIVES GOVERNMENT OF PAKISTAN

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SIDCL/COO/OPS/2020/8187 Dated: 4th December, 2020

SUBJECT: MINUTES OF THE PRE-BID MEETING / ADDENDA 1

PROJECT: HIRING OF TECHNICAL, FINANCIAL AND LEGAL CONSULTANTS FOR PROVISION OF CONSULTANCY SERVICES FOR OPERATIONALIZING GREEN & ORANGE LINES BUS RAPID TRANSIT SYSTEMS.

Pre-bid meeting was held on 26th November, 2020 in the SIDCL's Committee Room at 02:30 p.m on above stated project. List of participants is attached as <u>Annex-A</u>.

- 2. The meeting started with the recitation of holy verses from Al-Quran by Chief Operating Officer (COO), SIDCL.
- 3. JV of Exponent Engineers, Earnest & Young and HaiderMota & Co.; KPMG; and JV of Blic and DCC asked the following questions. The questions/queries were recorded / obtained in writing, and responded-to accordingly as below in juxtaposition.

| S. No. | RFP Reference | Comment | SIDCL's response | | |
|--------|---|---|--|--|--|
| 1 | Section 4: Submission of Proposals: Submission Date of Proposal is 11 th December, 2020. | It is requested to increase the bid submission time by 10 days. | Agreed partially. 7 days extension allowed till 18 th December, 2020. | | |
| 2 | Data Sheet – ITA 8.2: The consultant shall deposit Performance Security of five percent (5%) of Bid price. | It is requested to reduce the Performance Security to 2%. | Agreed Partially. Performance Security has been reduced to 3%. | | |
| 3 | Schedule 3 - Project Timelines: 120 days have been stipulated in Schedule to complete deliverables excluding Output 5. | It is requested to increase Project Timelines to 6 months since it will not be possible to complete all procurements in 4 months. | now be 5 months i.e. | | |
| 4 | Data Sheet – ITA 6.5 & 6.8: Profile of the consultant: "Provided Transaction Advisory services on large scale infrastructure projects undertaken in Pakistan or abroad, with project cost in the range of PKR | requirements | Not Agreed. | | |

3 to 5bn or above in which Letter of that the applicable Awards has been issued credentials require Concession Signing taken place. sector public Services provided includes feasibility advisory by the study, transaction advisor i.e. procurement structuring, Transaction procurement management, etc." Advisory Services to public sector entities. 2. Additionally, considering that project for the which RFP has been launched pertains to the transport sector, suggest we streamlining criteria to include projects only related to road and transport sector. also suggest We awarding more marks projects undertaken locally by advisors since they would be able to understand better local sector dynamics and transfer local knowledge sector onto this project. Following are the Data Sheet - ITA 6.5 & 6.8: 5 queries: Project Team: The Consultants are 1. Please confirm advised to phase their that the personnel key inputs, including proposed for human resource, to undertaking this deliver the required Project should be The input, TORs. present especially of the team locally/available to leader, whether local SIDCL throughout or international, has to the duration of this be balanced vis-à-vis Project. requirements. task During critical -operational requirements, the consultants shall be

confirm

please

| | | if international experts have to be engaged throughout the assignment or they may be involved in phases. Often, international experienced consultants are used to bid for the Project, but are not engaged for the entire duration of the assignment. | required physical presence in Karachi for optimal duration. As above. |
|----------|---|---|--|
| <u>6</u> | Output 1.3: Procurement of Traffic Signals BRT Corridor along with installation & commissioning | | This output has been curtailed to the extent of coordination, integration and transport planning only. Procurement of Priority Signals and Designing is already part of IITS (Package-B), advertised on 7 th November, 2020. To avoid duplication with the already advertised NIT (IITS Package-B), the selected consultants |
| | | | will be providing interface and design integration for optimal operational schedules and traffic management. |

7. Meeting ended with a vote of thanks to and from Chair.

Company Secretary

MINISTRY OF PLANNING, DEVELOPMENT & SPECIAL INITIATIVES SINDH INFRASTRUCTURE DEVELOPMENT COMPANY 4-TD (Former KIDCL) GOVERNMENT OF PAKISTAN

SUBJECT: Consultancy Services for Green and Orange line BRTS project in Karachi

VENUE: Board Room, SIDCL Head Office, Karachi

ATTENDENCE SHEET 26-11-2020 (02:30 PM)

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| | | | | | | Mr. Abdul Aziz | Mr. Khadim Hussain Mirani | Mr. Bilal Ahmed Memon | Representative Name |
| | | | ì | | SIDCL | | | | Company Name |
| | | | | | | Sr. Manager Bus Ops and ITS | Chief Financial Officer | Chief Operating Officer | Designation |
| | | | | | | | | | Email Address |
| | | | , | | | | | | Contact No. |
| | | | | | | James I was |) | Jan Sans | Signature |

MINISTRY OF PLANNING, DEVELOPMENT & SPECIAL INITIATIVES GOVERNMENT OF PAKISTAN

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| Rece Have | Nas Amel | Set Ahmed | SOHAIL AHMED | Mir MHOS | MUBASHIR | takhruddin | Representative Name | ATTEN | BJECT: Consultancy So VENUE: I | SINDH INFRA STRUCT |
| Morge | | Sr. Manager | CTO, | 10 | PRINCIPAL TRANSPORT PUNNNER | Associate | Designation | DENCE SHEET 26-11 | ervices for Green and 3oard Room, SIDCL H | TURE DEVELOPMENT |
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| work. ghe | 0534588659 | 0335-22872 | 8 8251 8880 | 5254 5256 | 0300-2461632 | 3226362 | Contact No. | | et in Karachi | KIDCL) |
| P | | 82 | Hair | Mar. | Nhol. Q. | | Signature | | | |
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